



Where safety and tranquility meet

THE SMART HOMEOWNER'S GUIDE to Choosing a Walk-In Tub or Accessible Shower

What to know before making an investment in safety, comfort and independence.

Education. Experience. A Better Bathroom. A Better Life.

A Guide You Can Trust

Buying a walk-in tub or accessible shower is a big decision - and a significant investment. Our goal with this guide is simple: to give you the information you need to make a smart, confident decision, whether you choose to work with us or not.

We believe an informed homeowner is our best customer.



Steve and John - Co-Owners, Amazing Walk-In Tubs & Showers

We're the Owners - Not a Call Center.

When you call Amazing Walk-In Tubs & Showers, you can speak directly with Steve or John. We slow down. We listen. We explain the choices in plain language. Our names, our reputation and our commitment stand behind every project we do.

Where Safety and Tranquility Meet

Amazing Walk-In Tubs & Showers was founded on a simple belief: improving safety and independence at home shouldn't have to be stressful.

Co-owners John Valentini, Jr. and Dr. Steve Fertig bring very different backgrounds to that mission. John has been deeply involved with philanthropic causes supporting children, survivors of domestic violence, first responders and their families. Steve, a former chiropractor, brings decades of appreciation for hydrotherapy and its role in comfort and well-being.

Together, our focus is on helping people find a safe, comfortable and affordable bathing solution while making the entire process as straightforward and stress-free as possible. We call ourselves AMAZING because we believe our customers deserve to be treated that way, too.

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This guide is meant to be useful even before you call us.

Use it to compare products, contractors, quotes and financing options. Mark it up, ask questions and take your time.

1. Is a Walk-In Tub or Accessible Shower Right for You?

Start with the person, not the product. Think about balance, leg strength, hip and knee motion, endurance, transfers, whether a caregiver helps with bathing, and whether the homeowner prefers soaking or showering.

A walk-in tub preserves the ability to sit and soak while removing the need to climb over a conventional tub wall. An accessible shower creates more open space and may make entry, caregiver assistance and day-to-day showering easier.

It also helps to think ahead. A bathroom that works today should ideally continue to work if mobility changes later. Good accessibility does not have to look clinical; it can be comfortable, attractive and appropriate for the home.

★★★★★ SD Levin

"Wonderful company to deal with. At my age, getting into and out of an old-fashioned bathtub was getting risky. It was time for me to replace the tub with a walk-in shower. I contacted Amazing Walk-In Tubs & Showers (AWIT&S) and soon after, their reps arrived with photos, samples, and advice. I found a design that I really loved, down to the walls, faucet, safety bars, and even a seat. They scheduled the installers who really did demolition of the old bathtub and walls and installed the new shower - all in one day. The results exceeded my expectations. AWIT&S - they are all about customer service, and the value was amazing. I strongly recommend them!"

A useful question:

If getting in and out of the current tub became a little harder next year, would this bathroom still feel safe?

2. Safety Features That Really Matter

The words 'walk-in tub' do not automatically mean that every tub offers the same level of accessibility. The entrance height, door opening, seat, floor surface, grab bars, controls and the user's path into and out of the tub all matter.

Look for a non-slip bathing surface, strategically placed grab bars, an easy-to-operate door, controls that can be reached without awkward twisting, and a seat height that makes sitting down and standing up manageable.

Also ask about anti-scald protection, the hand-held shower wand and the way the door seals. Safety is a system: one impressive feature cannot compensate for several weak ones.

Compare the actual measurements.

Do not settle for vague phrases such as 'low threshold.' Ask the salesperson to tell you the step-in height in inches.

3. Why Step-In Height Matters So Much

For someone with limited mobility, every additional inch can matter. Raising one foot six or seven inches while balancing on the other leg is very different from clearing a threshold of roughly two inches.

The tub we feature most frequently has a step-in height of 2 inches or less. That is one of the reasons we consider it such an important option for homeowners who are primarily concerned about safe entry and exit.



Lowest step in the industry



2 inches or less - the lowest step-in in the industry.

When comparing tubs, make sure the number being quoted describes the actual height the user's foot must clear. Ask to see the entrance from floor level and, whenever possible, try the motion yourself.

4. Comfort & Therapeutic Features

Once the safety fundamentals are right, comfort features can make the tub something a homeowner genuinely enjoys using. Depending on the model, choices may include hydrotherapy jets, air massage, heated seating, hand-held showering and supportive seating.

Hydrotherapy uses moving water; air systems use streams of air. Some people prefer a vigorous massage sensation while others prefer something gentler. The right choice is personal, and more features are not automatically better.

Pay attention to where jets are positioned, how the controls operate, whether the seat feels comfortable and whether the tub allows the user to relax without having to brace or reposition constantly.

★★★★★ Kelly Heilman

"Love my new walk-in tub! The choice of tub brands and amenities gave me what I needed and extras that make a bath a spa-like experience. I wasn't a bath person before, but the health benefits (and a TV to keep me from getting bored) are wonderful. The installers are experienced and so professional. John, Steve, and their crew are fantastic to work with! I can't remember them more highly!!!"

Don't buy a feature list.

Choose the features the person will actually use.

5. The Bathroom Itself: Space, Plumbing & Electrical

A walk-in tub or accessible shower has to work with the room around it. Before a final price can be meaningful, someone should evaluate the existing tub or shower opening, doorway access, drain location, water supply, electrical service, wall condition and flooring.

Water-heater capacity deserves special attention with a soaking tub. The tub's usable capacity, the temperature of the incoming water and the home's hot-water system all affect the bathing experience.

Electrical requirements vary by equipment. Pumps, heaters and other components may require dedicated protected circuits. Plumbing and electrical work should be identified before installation begins rather than appearing as surprises later.

An accessible shower has its own considerations, including threshold design, waterproofing, wall systems, grab-bar backing, seating and drainage.

A precise estimate requires seeing the bathroom.

A phone price can be useful as a range, but the room itself determines what work is actually required.

6. Installation: The Part Buyers Often Overlook

Homeowners understandably spend a lot of time comparing tubs, but the installation is what turns a product into a finished bathroom. Poor fitting, waterproofing, plumbing, electrical work or finishing can undermine even an excellent product.

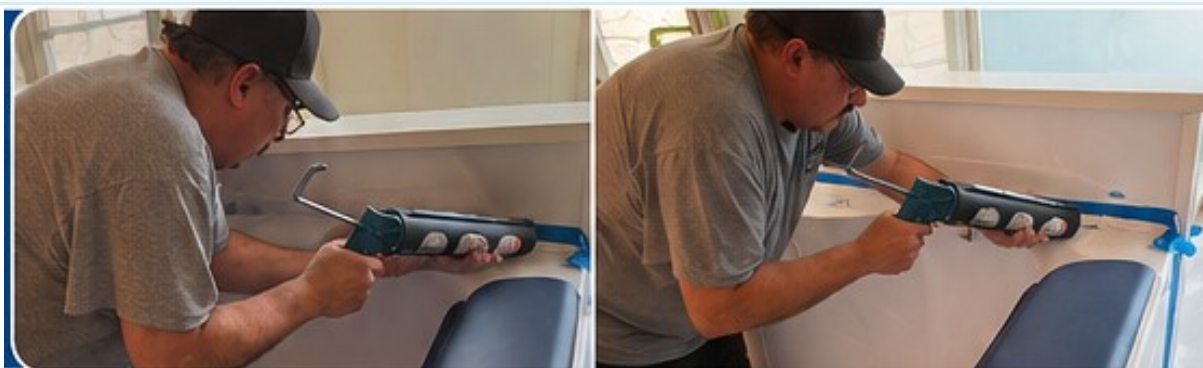
Ask who will remove the existing fixture, who performs the plumbing and electrical work, how walls and flooring will be finished, what happens if hidden damage is discovered, and who is responsible for cleanup.

A good installer should protect the home, communicate when conditions change and leave the bathroom looking intentional - not like a piece of medical equipment was simply dropped into the room.

★★★★★ Peggy Yasem

"I couldn't be happier with the walk-in shower installation—everything was so smooth, from the clear updates throughout the

process to the genuinely friendly team who made me feel totally at ease. They didn't just do the job, they went the extra mile making sure every detail was spot on, I'm beyond thrilled with how it turned out! I highly recommend this company if you need to convert a tub to a walk-in shower!!"



Careful installation and finishing are as important as the product itself.

The product and installation are one purchase.

Compare the entire project, not just the brand name printed on the tub.

7. How to Compare Products and Quotes

Two quotes can look similar while including very different things. Before comparing prices, make sure you are comparing the same scope of work.

Look at the exact model, dimensions, step-in height, door style, safety features, therapeutic equipment, wall system, demolition, disposal, plumbing, electrical work, permits when required, finishing, warranty and service.

Ask whether the quoted price is the final project price or whether common items are likely to be added later. A lower initial number is not a bargain if essential work is missing.

8. Warranties & Service After Installation

A warranty is only useful if you understand what it covers and who will help you use it. There may be separate coverage for the tub, pumps or components, the door seal and the installer's workmanship.

Ask how long each warranty lasts, whether labor is included, whether service calls have a charge, and who your first call should be if a problem occurs.

Get important promises in writing. If a feature, upgrade, warranty or service commitment influenced your decision, make sure it appears in the paperwork.

9. Questions Every Homeowner Should Ask

- What exact tub or shower system are you recommending, and why?
- What is the actual step-in or threshold height?
- Who will perform the installation?
- What exactly is included in the quoted price?
- What could cause the price to change?
- What plumbing and electrical work is required?
- What warranty covers the product and workmanship?
- Who do I call for service after installation?
- Do you represent one manufacturer or several?
- What financing choices are available?

- Are there programs that may help an eligible veteran with accessibility modifications?

A good company should be comfortable answering good questions.

10. Common Mistakes and Sales Tactics to Avoid

A major home improvement should not depend on panic, artificial urgency or a salesperson's ability to wear you down. Be cautious when a price is available 'today only,' when a discount appears only after repeated objections, or when you are discouraged from comparing alternatives.

Another mistake is assuming that every company sells essentially the same tub. Step-in height, door design, components, warranties and installation practices vary.

Do not allow the monthly payment to become the only number you hear. If financing is involved, understand the financed amount, interest rate, term and total cost.

Finally, do not overlook the human side. You should know who is responsible for your project and who will answer the phone if you need help later.

Pressure is not information.

A homeowner who understands the choices is in a much better position to make a decision that still feels right after the salesperson leaves.

11. Financing Your Project

A walk-in tub or accessible shower can be a significant investment. For some homeowners, financing can make it possible to complete an important safety improvement without paying the entire cost at once.

Financing terms depend on the program and applicant. Look beyond the monthly payment. Ask about the interest rate, term, total financed amount, total of payments, promotional periods, when payments begin and whether early payoff changes the cost.

A longer term may reduce the monthly payment while increasing the total amount paid. A promotional plan may be attractive but should be understood completely before signing.

Amazing Walk-In Tubs & Showers can explain the financing options available for a particular project and help you compare them with paying by cash or other means.

Financing should solve a problem, not hide a price.

First understand the complete project cost. Then decide which payment method best fits your household.

12. Programs for Veterans

The U.S. Department of Veterans Affairs offers programs and grants that may help eligible Veterans make accessibility modifications to their homes. Depending on the Veteran's individual circumstances and the requirements of the particular VA program, funding may be available for qualifying bathroom accessibility improvements.

Eligibility, approval and funding decisions are made by the Department of Veterans Affairs. Amazing Walk-In Tubs & Showers does not determine eligibility, but we accept all VA-funded grants.

Learn About VA Grants

For current information about VA programs and grants, visit www.va.gov and navigate to VA Grants under Housing Assistance. The VA website provides eligibility information and instructions for applying.

Because eligibility and program requirements vary, Veterans should confirm the program that applies to their circumstances directly with the VA before beginning a project.

Important:

Program rules, benefit amounts and eligibility can change. Veterans should confirm current requirements directly with the VA and their care team.

13. Putting It All Together

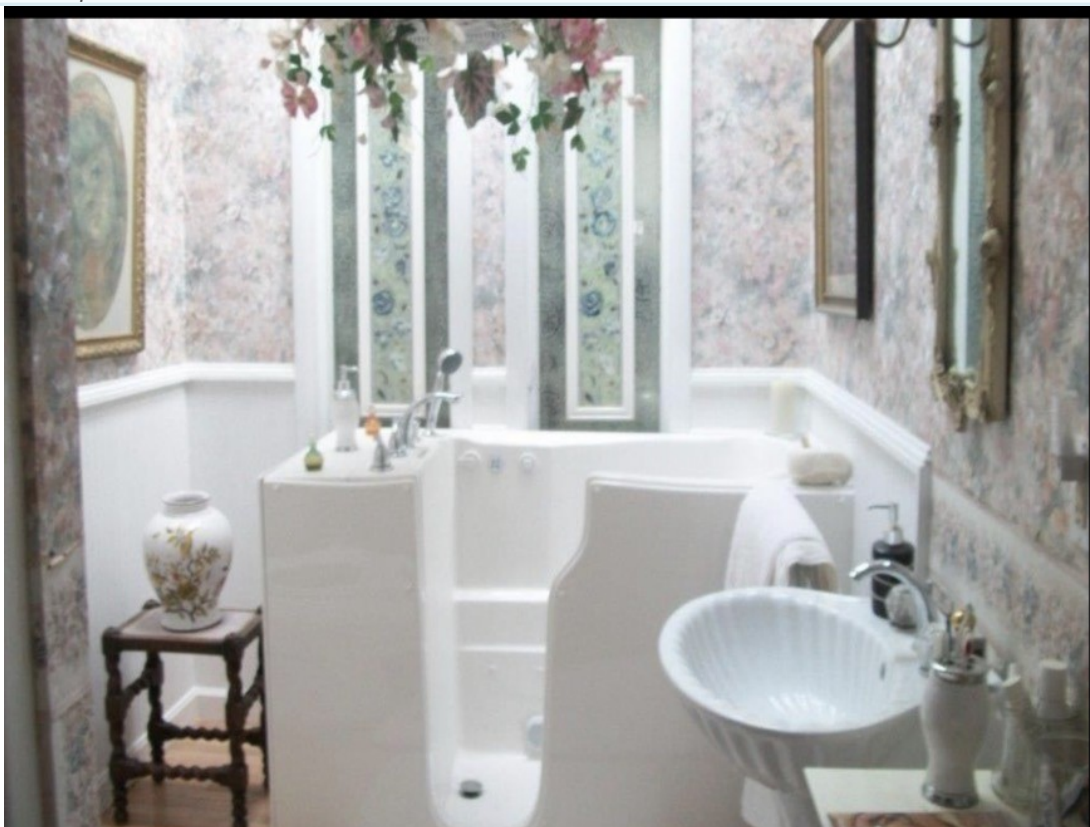
Choosing a walk-in tub or accessible shower is not simply a matter of picking a product from a photograph. The right decision brings together the user, the bathroom, the product, the installation, the warranty, the price and the company standing behind it.

Amazing Walk-In Tubs & Showers represents multiple manufacturers, allowing us to look at more than one solution. The tub we feature most frequently offers a step-in height of 2 inches or less, and we also provide accessible shower options.

Our approach is intentionally low pressure. We would rather explain why something is or is not a good fit than push a homeowner into a decision. We believe that is how a local company earns long-term trust.

★★★★★ **Miriam Simmons**

"Let me start this review with how great John and Steve are. They were very knowledgeable and professional. We got the walkin Tub for my husband, however it has been great for me as well. I would highly recommend getting one and John and Steve will make the process simple."



14. Why Homeowners Choose Amazing Walk-In Tubs & Showers

Multiple manufacturers: We are not limited to forcing every homeowner into one manufacturer's product.

2-inch-or-less step-in option: Our most frequently featured tub provides exceptionally easy entry and exit.

Amazing Walk-In Tubs & Showers | Steve: 410-935-5958 | John: 410-790-8576

Direct access to the owners: Steve and John are available to speak with homeowners directly.

Education before pressure: We slow down, listen and help homeowners understand what they are buying.

Installation matters: We treat the finished bathroom - not merely the tub - as the product.

Financing options: Qualified homeowners can discuss ways to spread the project cost over time.

VA-funded grants: We accept all VA-funded grants for qualifying projects.

Our goal: the right bathroom for the person, the home and the budget.

15. Homeowner Comparison Checklist

- ☐ I know the exact product/model being proposed.
- ☐ I know the actual step-in/threshold height.
- ☐ I understand the safety features and which are included.
- ☐ I understand the comfort/therapeutic features.
- ☐ My bathroom, plumbing, electrical service and hot-water needs have been evaluated.
- ☐ I know who will perform the installation.
- ☐ I know what demolition, disposal and finish work are included.
- ☐ I understand the warranty and post-installation service.
- ☐ I have compared the complete scope - not just the advertised price.
- ☐ I understand financing terms if I plan to finance.
- ☐ If I am pursuing VA funding, I will confirm eligibility and requirements directly with the VA.
- ☐ I have not been pressured into making a same-day decision I do not understand.

16. A Few Final Thoughts From the Owners



Steve and John - Co-Owners

A safer bathroom can mean more than preventing a fall. It can mean privacy, confidence, independence and the ability to remain comfortable in your own home.

That is why we do not think this should feel like buying a commodity. Every homeowner has a different story, a different bathroom and a different reason for considering a change.

If you have questions after reading this guide, call us. You do not have to know exactly what you need before you call. Tell us what is difficult about the bathroom now, what you hope to improve and what concerns you most. We can start there.

★★★★★ Othalene Lawrence

"Amazing Walk-In Tubs & Showers, LLC is a company you can totally trust to do the right thing, the right way every time. John and Steve are top tier professionals whom I consider family. They look out for their customer's best interest by delivering quality products and services. I recommend this company, without any reservation, and will use them again and again."

We slow down. We listen.

Ready to Explore Your Options?

Visit our website or give us a call to speak directly with one of the owners for a precise, no-obligation quote or estimate.

www.amazingwalkintubshowers.com

Steve: 410-935-5958

John: 410-790-8576

Straight answers. Personal attention. No high-pressure sales pitch.